



What to Expect at Your Consultation

At our first consultation, there are a few things I'd like for you to know so you'll get the most out of your floral experience! Our meeting will last about 45 minutes, here are a few things you should bring:

- *An idea of what you'd like your budget to be- if you're not sure, that's ok! But, to best serve you, it's good to know an idea of what you'd like to spend.. I can customize floral choices and ideas to suit your budget if I have an idea of what you like, or also suggest flowers that would fit it nicely.
- *Your "Pinterest" Link, or any pictures of bouquets, centerpieces, etc. that have caught your eye.
- *Swatches of your bridesmaid dress (or the name of the color/designer), also the styling of your dress and the girl's dresses. I want to make sure that the look of your day is cohesive, so these items would definitely help!
- *Anyone you'd like to bring! It's always nice to get opinions from people you trust! Sometimes bride's come with their fiancés, Moms, bridesmaids, etc.

What to look for at Your Consultation

I'm going to ask a lot of questions at our first consult, these will ensure that I "get" your vision for your big day. I strive to bring your vision and ideas to life, so I'll get as much information from you that I need! Here are a few tips for you to consider:

*Do you think we'll work good together? It's so important for me to "mesh" well with my clients. This is one of the biggest days of your life, and there will be so many memories made, I want to be able to communicate with you along the way, and I want to make this process the most fun for you!

*Do you trust that I'll catch your vision? Again, this is so important for me because flowers play such an important role in your décor and make such a statement with your guests!

*Ask any questions! The more understanding you have, the more fun this will be! This is probably the first time you'd have to go into any details with flowers! I've been in the floral industry for 15 years, so please ask away! I want to answer any questions you have!

*If you have any concerns with colors, budget, styles, etc.. Please voice them! I'm all ears for you.. and want you to have the best experience! I'm here to help get the look you want flowers to play for your special day!

*If you don't know what you like, that's ok! That's why I'm here. I can help with suggestions from flower choices that will be in season for you, to help with accent colors!

The last thing I want is for you to feel stressed, so please let me help!

"Making Your Day Beautiful, While Staying in Your Budget!"

www.trellisweddings.com

What to Expect After Your Consultation

Here's where the fun actually starts! I hope we had a great meeting, and that you walked away feeling better about all your options and choices! Here's what to expect after we meet:

- *I will email you a PDF copy of the Floral Agreement after our consultation (mostly within 24 hours) This will have all the detail we talk about (flower choices, itemized prices for each topic, colors, etc.)
- *I require a deposit to book your day with me. A 25% Deposit of your Subtotal will officially book your day. This detail will be listed on your Agreement.
- *Just because you send in your deposit, doesn't "set you in stone". This means, you have the freedom to change ANYTHING until 1 month prior to your wedding. I won't change any of your prices on you unless you change anything on me.. and we'll discuss everything! A month prior to your wedding, we'll finalize all the detail (make sure the table amounts are right, set up delivery times, etc.) so don't worry about having to make final choices now!
- *If you're concerned about pricing, PLEASE let me know! I will do whatever I can to help you! I will quote you items based on the pictures and ideas you bring me, but in some cases, it might be more than you're wanting to spend. There are always options!
Don't be silent, please voice any concerns!

"Making Your Day Beautiful, While Staying in Your Budget!"

www.trellisweddings.com

What do You do Now?

Please know that I'm very excited to start the floral process with you!

I LOVE what I do, it's so important to me to make you happy!

As an independent floral designer, I specialize in weddings and have done hundreds of them in my career. I want to help you make your wedding memorable and specialize it to you!

Here is my cell phone in case you need it, 815-814-1813.

Also, feel free to email me anytime!

trellisweddings@yahoo.com

I'm looking forward to meeting you!

Courtney Pilman

Trellis Owner & Designer



"Making Your Day Beautiful, While Staying in Your Budget!"

www.trellisweddings.com